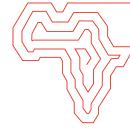


CONTENTS



- LEGISLATIVE PROVISIONS & OVERVIEW OF TARIFF APPLICATION FY 2026/27
- PORT DEVELOPMENT FRAMEWORK PLANS
- **04** CAPITAL EXPENDITURE
- COMMERCIAL SERVICES
- OPERATIONS OVERSIGHT
- TARIFF APPLICATION FY 2026/27 to FY 2028/29





Core Functions And Strategic Priorities





Marine Services

Pilotage, towage and berthing

- Marine Craft Refurbishment; and
- Fleet Acquisition.

Authority and Regulatory

Port Authority, licensing, compliance and regulatory

- Capacitation of Terminal Oversight department; and
- Benchmarking

Landlord and Infrastructure

Property portfolio and provision of port infrastructure

- Expenditure on Capex and maintenance; and
- Professional training and development.

THE AUTHORITY'S STRATEGY



Port Performance Crisis

PRIORITY

 South African Ports ranked amongst the lowest globally (CPPI report)

Volume Decline

Port volumes and vessel calls stagnated over the years

Inadequate Infrastructure

- Increase vulnerability of port infrastructure due to climate change
- Aging infrastructure limiting capacity and efficiencies

Regulatory Transformation

New governance requirements and corporatisation mandate

1

PEOPLE – Our Greatest Treasure

• Human capital development and leadership stability



OPERATIONS – The Heartbeat of SA Port System

• Operational excellence and oversight strengthening



PSP's – Amplifying Potential Through Partnerships

• Strategic partnerships and private sector collaboration



INFRASTRUCTURE – Building Tomorrows Infrastructure Today

• Future-ready port infrastructure and capacity expansion



CORPORATISATION – Shaping TNPA's destiny

• Institutional transformation and governance enhancement



How The 5 Compass Points Deliver R4G



FIX AND OPTIMISE THE BUSINESS

Strategic enabler of South Africa's logistics competitiveness

TRANSFORMATIVE

ALIGNMENT TO POLICY CHANGES

Restore operational excellence and enhance port efficiency rankings [CPPI]

EXPANSIONARY

SUSTAINABLE FUTURE GROWTH

Position SA ports as leading logistics hubs in the Southern Africa



PEOPLE:

Employee Well-being, Culture, Safety & fit for purpose workforce



OPERATIONS:

Integrated oversight, volume recovery & efficiency improvement



INFRASTRUCTURE:

Equipment and asset reliability



CORPORATISATION:

Organizational restructuring and governance



PEOPLE:

Change management and capability building



OPERATIONS:

Enforcement of integrated port oversight



PSP's

New business development through S56 & S79



INFRASTRUCTURE:

Innovative Capacity expansion and modernization



OPERATIONS:

Strengthening
Oversight framework

WHEN THE PORTS WORK,
SOUTH AFRICA THRIVES #R4G

LEGISLATIVE PROVISIONS & OVERVIEW OF TARIFF APPLICATION FY 2026/27

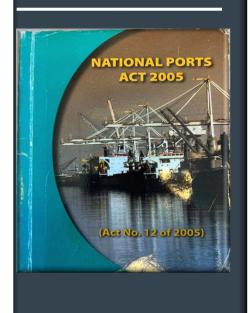


LEGISLATIVE PROVISIONS





National Ports Act 2005





Charges for Services and Facilities Offered using approved tariffs

□ Section 30 (2) (d):

Record of Decision

Regulator to Consider and Approve Tariffs



□ Directive 22 (1)

Tariff Application to be submitted by 01 August





cross subsidization, systematic

Tariff Methodology

□ Directive 23 (2)



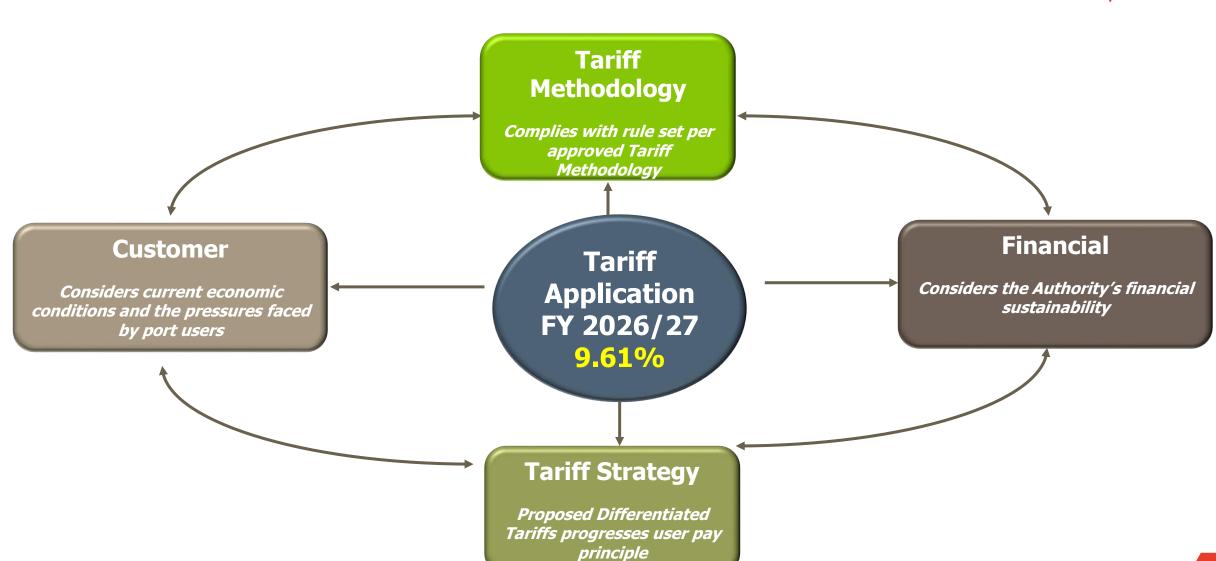
Recover investment,
recover costs, make a
profit commensurate with
the risk



TRANSNET

OVERVIEW OF TARIFF APPLICATION FY 2026/27

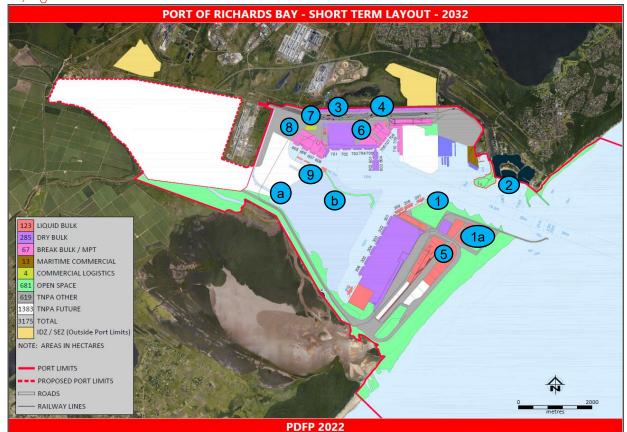






TRANSNET

Port of Richards Bay: Short Term (2022 – 2032)



Project #	Operational Date	Operational Date	Status
1	A new LNG berth and FSRU (Berth 207) becomes available	2024	
2	Naval Island & Pelican Island for the Relocation of Navy from Durban Port	2025	
3	Relocation site for Bulk Commodities,	2023	
4	Bayvue railyard infrastructure upgrade and railyard expansion for 100 wagon trains.	2025	
5	South Dunes Liquid Bulk Development, Bulk Service Infrastructure to service the Liquid Bulk Sites.	2024	
6	Development of Mega Chrome Terminal, Bulk Service Infrastructure.	2026	
7	Relocation of South 32 Aluminum Storage	2023	
8	A New Container Handling Facility is Developed	2025	
9	New LNG Powership becomes available for additional Power Generation.	2024	

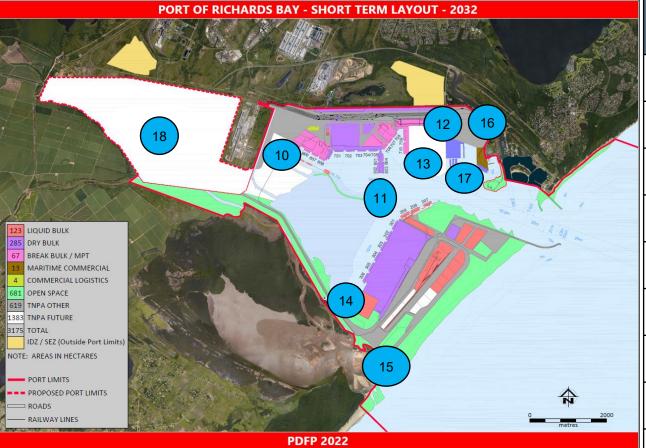


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TRANSNET

Port of Richards Bay: Short Term (2022 - 2032)



Project #	Operational Date	Operational Date	Status
10	A New Berth 605 becomes available for Container Handling	2024	
11	Development of Mega Chrome Berths 802,803	2027	
12	Extension of Ferro Slab for Additional Storage Capacity	2024	
13	Two new Berths 709, 710 for Neo Bulk becomes available	2025	
14	A New Liquid Bulk Berth 210 becomes available	2025	
15	Environmental Offsets Sites	2022	
16	New Dry Bulk Terminal Proposed	2023	
17	Upgrade of Berth for the Passanger Terminal	2025	
18	Acquisition of land for Future Development	2024	



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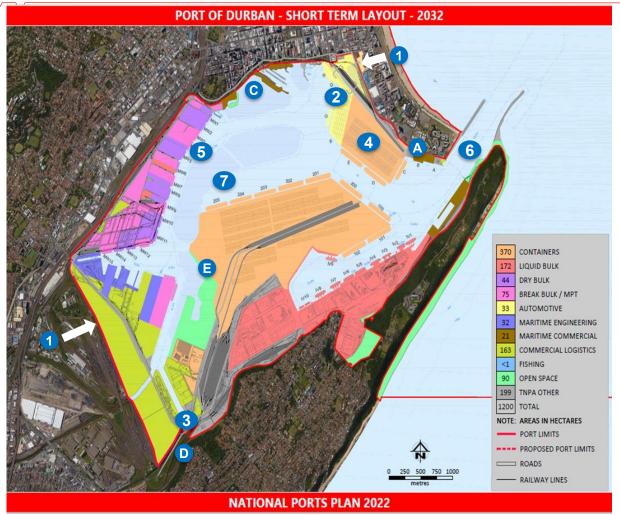


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Not Started/Cancelled

Port of Durban: Short Term (2022 - 2032)



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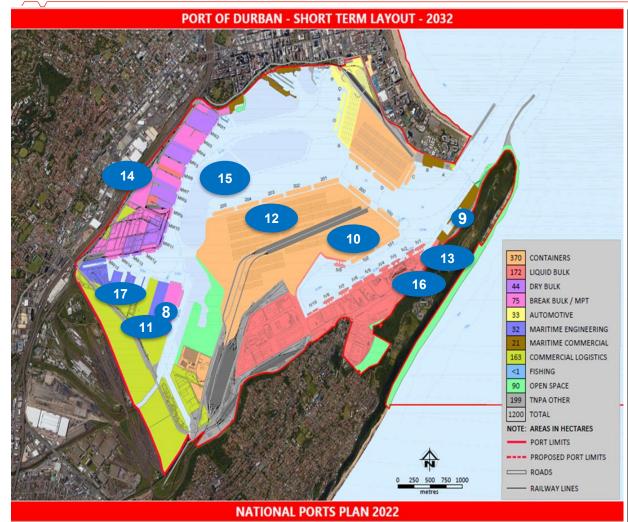
Partially Delivered/ In Progress

Not Started/Cancelled

Project #	Project Description	Operation al Date	Status
A	New Cruise Terminal	2021	
В	TPT – DCT Pier 2 PSP	2026	
С	Durban Marina Waterfront Development	2031	
D	Second Access Road	2029	
E	Container Storage for Pier 2	2028	
1	Amendment of Port Limits to include Ex Cars for Africa and Ambrose sites	2023	
2	Automotive Terminal Expansion	2029	
3	Bayhead & Langeberg Roads Upgrade	2027	
4	New Point Container Terminal	2031	
5	Maydon Wharf Channel Deepening	2027	
6	Entrance Channel Widening & Deepening	2032	
7	Pier 2 Berths 203 -205 Deepening	2029	

TRANSNET

Port of Durban: Short Term (2022 – 2032)



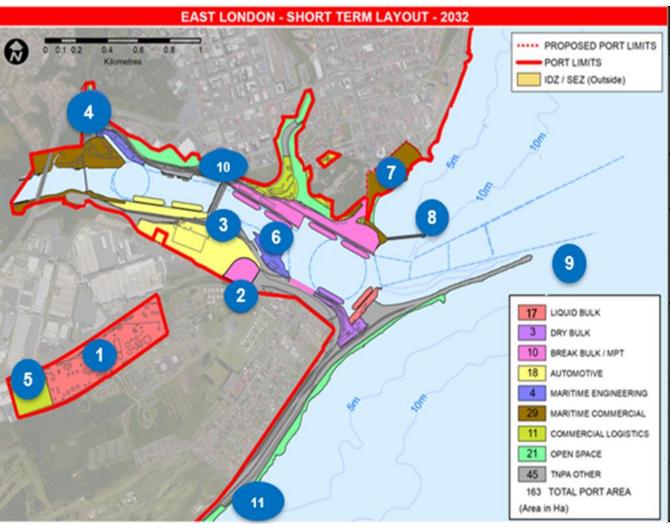
Project #	Project Description	Operational Date	Status
8	New Multi Purpose Terminal	2032	
9	SA Navy Satellite Station	2028	
10	Pier 1 Phase 1 Container Terminal and Rail Expansion	2032	Θ
11	New Dry Dock	2031	
12	Infill DCT Basin	2052	
13	Reconstruction of Island View Berth 1	2026	
14	Reconfiguration of Maydon Wharf Precinct	TBC	
15	Deepening of Maydon Wharf Berth 5 -11 & 15	2032	
16	IV Berth 3 converted from Dry bulk to Liquid Bulk	2026	Θ
17	New Propose Ship Lift	2031	







Port of East London: Short Term (2022 – 2032)



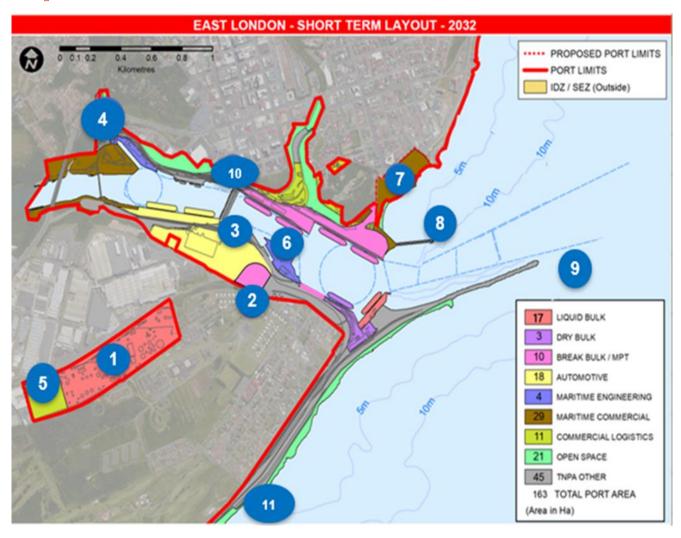
1	Project #	Project Description	Operatio nal Date	Status
	1	New proposed port limits and land acquisition at the southwestern side of the port (Gately)	2023	
	2	Old HFO site converts to MPT.	2024	
	3	Deepening and strengthening of N berth.	2028	⊘
	4	Latimer's Landing will convert to maritime commercial.	2028	
	5	Commercial logistics increase to double its current available space.	2031	
	6	The Marine and Manufacturing slipway area converts to maritime engineering.	2032	



Delivered



Port of East London: Short Term (2022 – 2032)



Project #	Project Description	Operational Date	Status
7	Port limits extend to the north due to land acquisition (Signal Hill).	2032	
8	Realignment of the northern breakwater and deepening of entrance channel and turning basin	2032	
9	Repositioning of sandtrap.	2032	
10	Construction of a bridge that connects the East Bank to the West	2032	
11	Potential locations for construction of Fishing Facilities	2032	

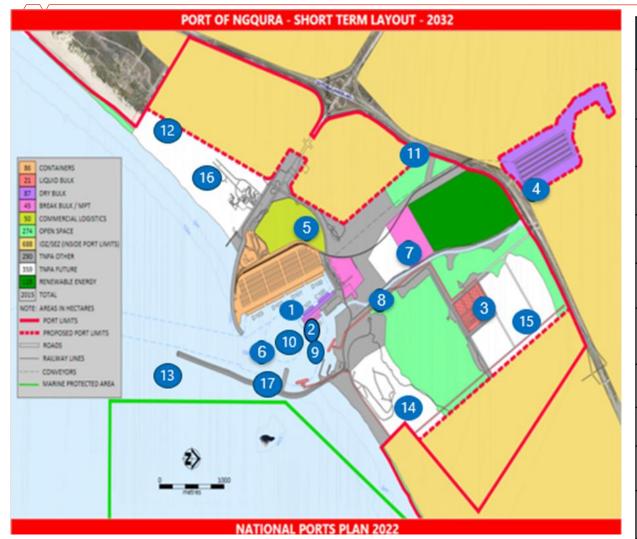


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Port of Ngqura: Short Term (2022 - 2032)



Project #	Project Description	Operational Date	Status
1	BB berths C100 and C101 convert to DB	2028	\bigcirc
2	MPT/Break Bulk berth B100 converts to liquid bulk	2024	②
3	21 Ha of land is earmarked for liquid bulk	2027	
4	Promulgation of the proposed manganese stockyard/NMET Projects	2024	
5	Development of commercial logistics	2027	
6	Relocation of the turning circle and channel alignment and dredge	2027	
7	Repurposing of salt pans to accommodate breakbulk storage and renewable energy.	2026	
8	The construction of the new canal.	2029	
9	Construction of Liquid berth A100.	2027	
10	Liquid bulk berth B100 at MPT terminal changes back to break bulk.	2028	



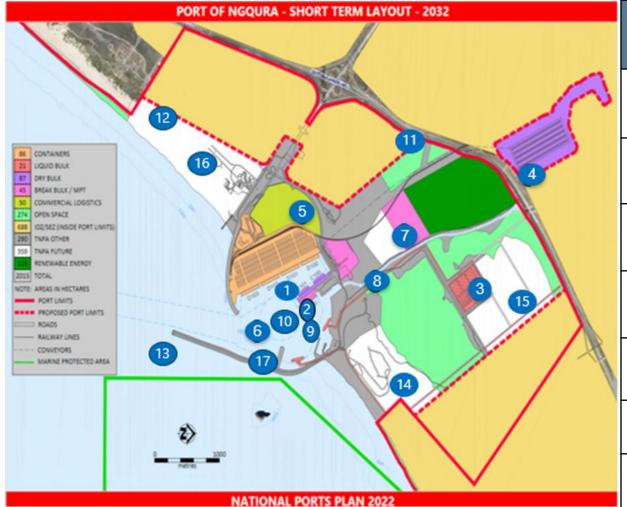






TRANSNE

Port of Ngqura: Short Term (2022 - 2032)



Project #	Project Description	Operational Date	Status
11	Proposed port limit project to exclude SEZ land.	2026	()
12	Construction of new port entrance on the western side of the port.	2031	
13	Earmarked for offshore renewable energy solution	2031	
14	The proposed LNG storage facilities .	2028	
15	Land earmarked for extension of liquid bulk storage facilities (tank farm)	2027	
16	The land area earmarked for the extension of container capacity	2030	
17	Construction of the LNG berth	2028	

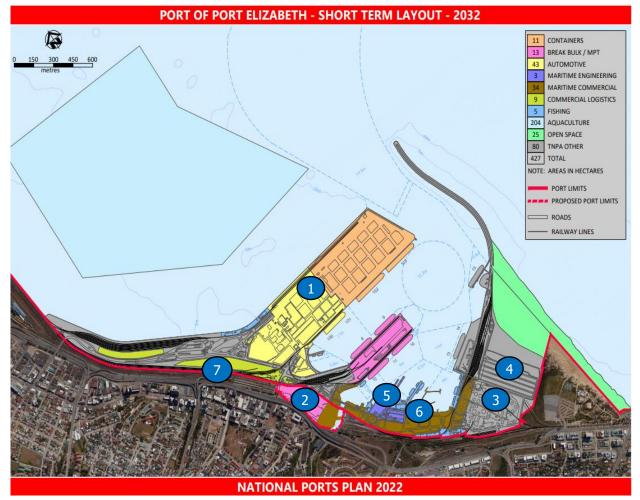


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Port of Port Elizabeth: Short Term (2022 – 2032)



Project #	Project Description	Operational Date	Status
1	Expansion of Automotive Area (Include block 174)	2023	
2	Acquisition of 4ha of land outside the port limit	2025	
3	Decommissioning of the liquid bulk terminal	2030	
4	Decommissioning of the manganese terminal	2030	
5	Maritime engineering extension towards the southern side of the port.	2028	
6	Maritime commercial increases up to Shop 17 boundary.	2027	
7	Commercial Logistic Development	2026	

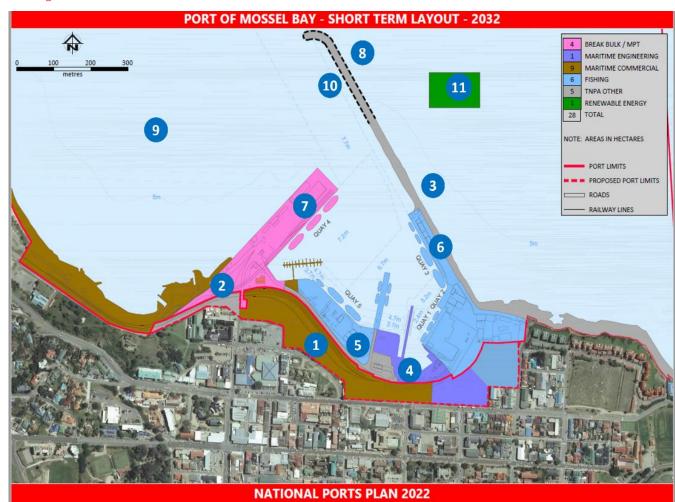


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Port of Mossel Bay: Short Term (2022 - 2032)



Project #	Project Description	Operational Date	Statu s
1	Land Transfer from Transnet Properties	2023	
2	Maritime Recreational Road Upgrade	2022	②
3	Existing Breakwater refurbishment –Protection	2024	
4	Upgrade slipway facility for ship repair / Boat building	2024	
5	Upgrading of service networks (electrical & Water) in Port	2024	
6	Replacement of sheet piles for Q3	2024	



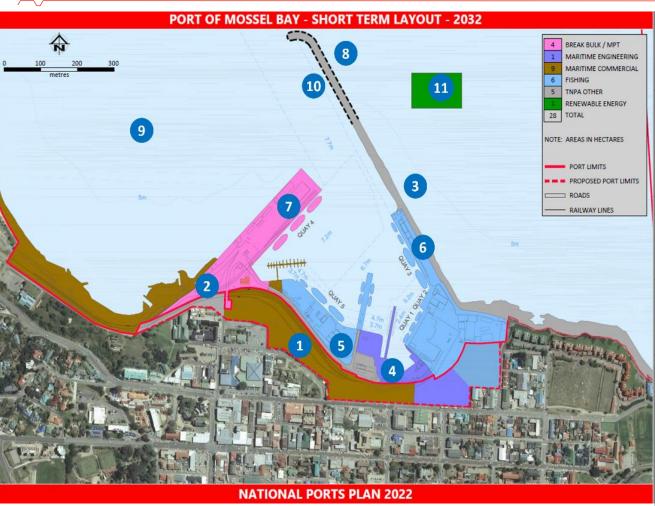
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Partially Delivered/ In Progress

Not Started/Cancelled

Port of Mossel Bay: Short Term (2022 - 2032)



	Project #	Project Description	Operational Date	Status
The second secon	7	Study on New MPT Terminal (Deepening of Quay Four North West)	2025	
		Breakwater Extension Feasibility and Execution	2025	
	9	Replace CBM with new SPM and associated infrastructure	2027	
	10	Study on Deepening of Entrance Channel including the Dredging of the Channel (Inside Quay 4)	2028	
THE WALL	11	11 Renewable Energy Initiatives		Θ



Delivered



Port of Cape Town: Short Term (2022 – 2032)



Project #	Project Description	Operational Date	Status
1	Maritime Commercial- Cruise Terminal	2026	1
2	Culemborg Development of Intermodal Logistics Precinct (Phase 1)		
3	CTCT Phase2b Expansion (1M-1.4M) a) Landside Capacity b) PIP Truck Staging c) Rail	2029	
4	Upgrade of EM1 access bridges for cargo operations	2027	

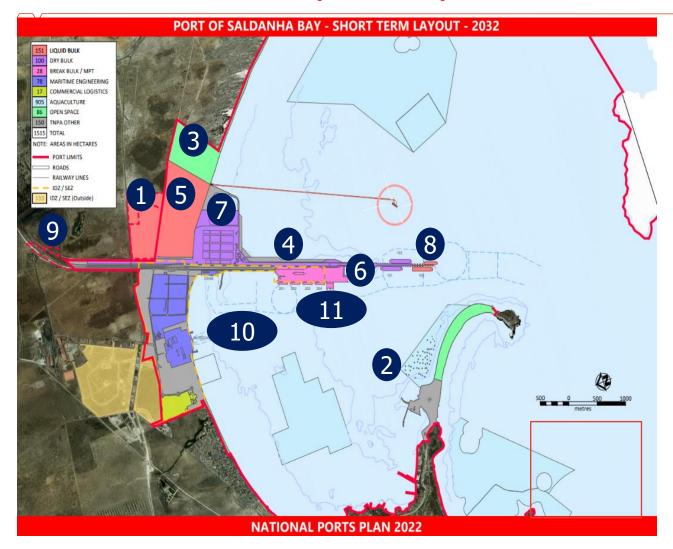


Delivered





Port of Saldanha: Short Term (2022 - 2032)



Project #	Project Description	Operation al Date	Status
1	Acquisition of land	2022	\bigcirc
2	Potential land availability for ship repairs at small craft harbour		
3	Environmental constraints on this land hinders development	2025	
4	4 Widening of causeway		
5	Alternative energy, liquid bulk and gas potential storage		
6	6 New Berth 100 to increase handling capacity to 67MTPA		
7	Increase Dry Bulk Storage (stockpile) land area handling capacity (Iron Ore)		
8	Reconfiguration of Oil Jetty, Berth 104, handling of white fuels		
9	Relocation of Port Entrance	2029	
10	10 Marine Engineering		
11	Berth 205, Potential Marine engineering and other Bulk cargo		



Delivered





PREVIOUS YEAR'S PERFORMANCE: CAPEX

TRANSNET

Operating Model Framework – "Fix The Core" Status



Work Structure

- Optimizing resource deployment: In-source core team & balance workload with outsourcing.
- Capacitate the Ports, Project Management Office [PMO] & Design Office.
- Currently considering Fix Term Contract employees.
- Organisational Design on paused, pending PwC proposed operating model.





Processes

- Workflow & Task Automation.
- Process Model Architect.
- Process Redesign.





Capability

- Structure, Role & Accountabilities.
- Training & Development.
- Coaching & Enablement.











Technology

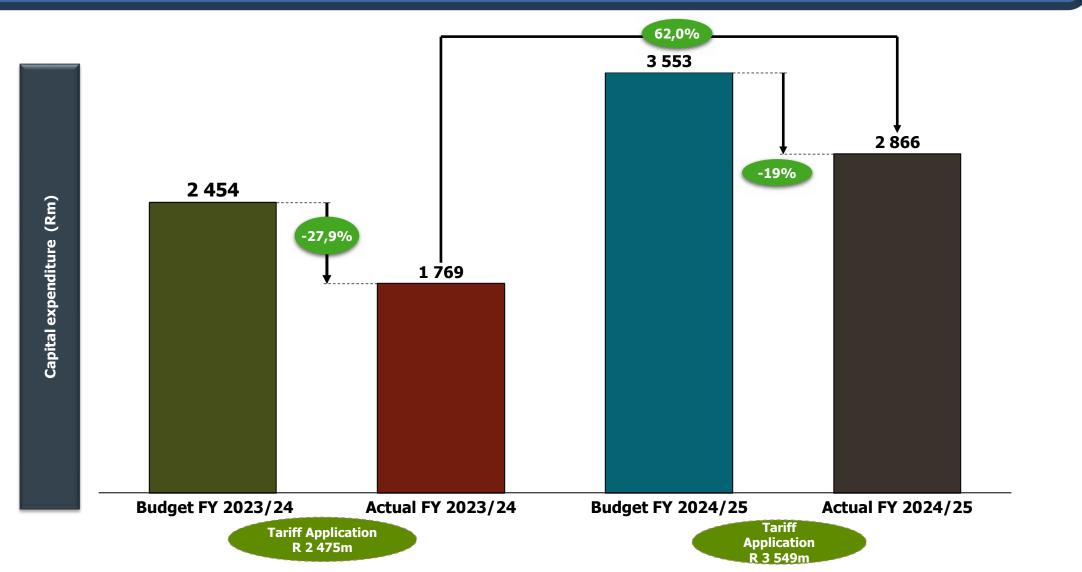
- Automation
- Data Management
- Integration
- Continuous Improvement





Capital Investment Performance FY 2024/25

2024/25 CAPEX performance stands at **81% of the approved budget**, reflecting an improvement from 72% in the 2023/24 financial year.





Capital Investment Performance FY 2024/25: Port Level Performance

Programme	Tariff Application (Rm)	Actual (Rm)	Variance (Rm)	Achievement (Rm)
Richards Bay	562	273	(289)	49%
Durban	489	1 307	818	267%
East London	365	449	84	123%
Ngqura	232	68	(164)	29%
Port Elizabeth	81	109	28	134%
Mossel Bay	91	56	(35)	62%
Cape Town	520	269	(251)	52%
Saldanha	311	30	(281)	10%
Dredging Services	316	69	(246)	22%
Head Office	4	1	(3)	29%
Lighthouses	7	3	(4)	44%
Transversal	571	232	(340)	41%
Grand Total	3 549	2 866	(683)	81%

Capital Investment Programme FY 2025/26

Tactical Measures 5 Pillar Approach

1. Pre-Qualified Service Providers

2. Advanced Project Planning

3. Weekly Tracking & Monitoring

4. Monthly EXCO Oversight

Re-launched: Jul 2025

5. Use of Fix-Term Contract Resources

Initiatives

On-demand Engineering Services & Project Management Services

Early procurement initiation

Project milestone reviews

Escalation mechanism

EXCO – Supported recruitment to fill critical project resource vacancies

Impact

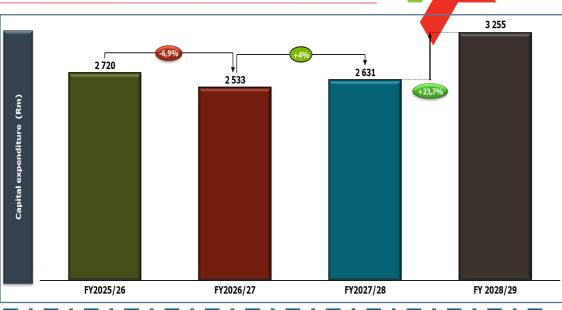
- Pre-qualified providers ready for immediate deployment
- Reduced procurement lead times
- Streamlined contract execution
- Minimized project delays
- Enhanced timeline predictability
- · Improved resource allocation
- Proactive challenge identification
- Real-time troubleshooting
- Regional coordination
- · Executive-level project monitoring
- · Issue escalation and resolution
- Strategic decision-making support
- Project dedicated resources
- · Addresses capacity constraints
- · Ensures delivery capability

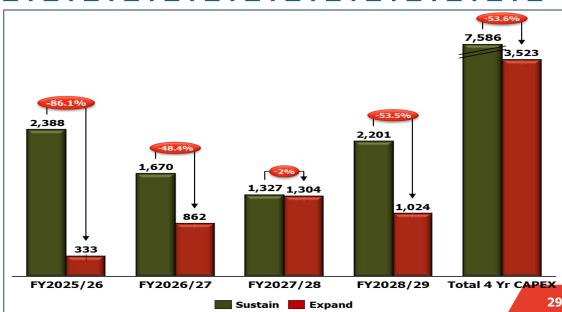
CAPITAL EXPENDITURE

TRANSNET

4-Year Investment Plan Per Port: FY 2025/26 - FY 2028/29





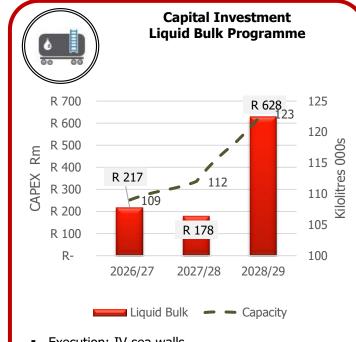


3-Year Investment Plan Per Commodity: FY 2025/26 - FY 2028/29

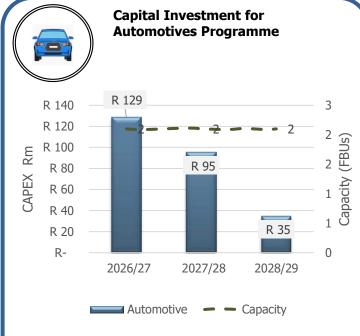




- New Container Berth 605 (RCB)
- DCT 203 205 Berth Deepening (DBN)
- Development of DBN Point Container Terminal
- CPT Container Terminal (Phase 2B)
- Acquisition of 66 Hydraulic Tension Units



- Execution: IV sea walls
- Upgrade of Fire-Fighting Infrastructure at Island View, Port of Durban (Phase 2)
- Construction of Liquid bulk Berth A100
- Revetment Rehabilitation Tanker Berth & Berth 14
- Feasibility: New SPM and associated infrastructure



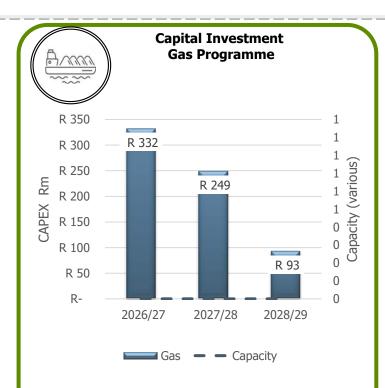
- Point Automotive Terminal: Demolitions and Relocations
- Execution: Reconstruction of Quay 3
- Execution Port Logistics Park



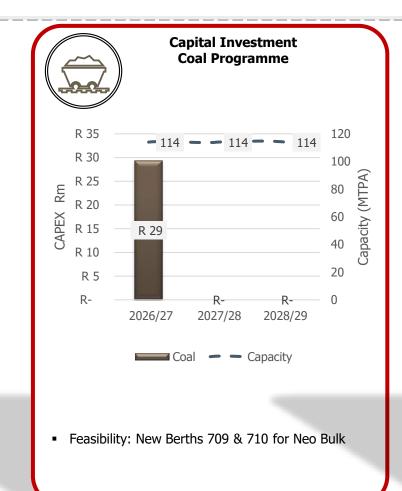
- 1. Implement a fleet asset maintenance plan for the marine, aviation and dredging asset longevity and improved utilization.
- 2. Expedite infrastructure capital program to achieve the desired volume performance targets

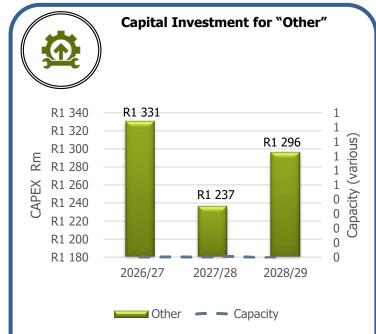
3-Year Investment Plan Per Commodity: FY 2025/26 - FY 2028/29





- Bulk services for Liquefied Natural Gas LNG
- Liquified Petroleum Gas (LPG) Terminal In The
 Eastern Mole Reclaim Area Port Of Cape Town
- Hydrogen projects: (NGQ, MSB, DBN & SLD)
- LNG terminal & breakwater port of Ngqura





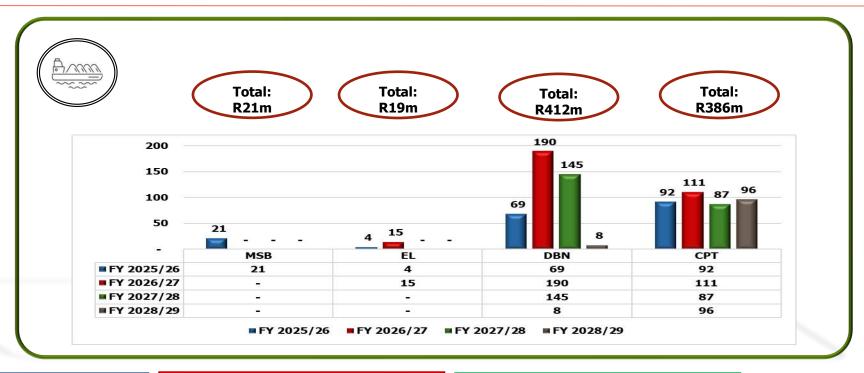
- Renewable Energy Electricity Generating System
- Helicopter acquisition (CPT, DBN and RCB)
- Cranes Acquisition (DBN and EL and CPT)
- Water supply via desalination various ports
- 2nd Cutter Suction Dredger and Self-propelled Split
- Land Acquisition: Port of Boegoebaai



- 1. Implement a fleet asset maintenance plan for the marine, aviation and dredging fleet for asset longevity and improved utilization.
- 2. Expedite infrastructure capital program to achieve the desired volume performance targets

Operation Phakisa: FY 2025/26 - FY 2028/29





East London	Durban	Cape Town	Mossel Bay
☐ Replacement of 2 Graving Dock Jib Cranes	☐ Drydock Blocks☐ Dry Dock Jib Cranes	 □ Replacement of: 10 cranes for Ship repair; Robinson Drydock floating caisson; Sturrock Drydock Inner Caisson □ Sturrock Dry Dock Electrical Infrastructure Upgrade (FEL 3&4) & Infrastructure Upgrade 	□ Execution: Slipway Upgrade

COMMERCIAL
SERVICES



COMMERCIAL SERVICES OVERVIEW

TRANSNE

The mandate of TNPA's Commercial Services is:

The Commercial Department's function is to maximize business growth through the effective management of business relationships, leasing, concession, and facilitating operational efficiencies.

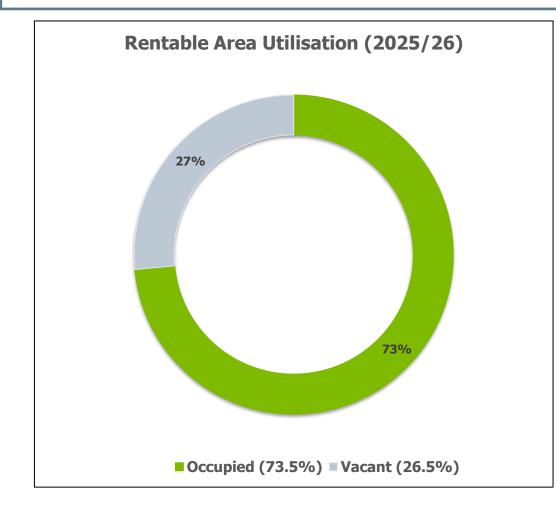




RENTABLE AREA UTILISATION – FY 2025/26



Currently, 73.5% of TNPA's rentable land is occupied. The 26.5% vacant portion represents a significant opportunity for development, strategic leasing and revenue enhancement.



2025/2026 RFP's		
Port	Vacancy	
Richards Bay	22	
Durban	38	
East London	16	
Ngqura	0	
Port Elizabeth	12	
Mossel Bay	2	
Cape Town	11	
Port Nolloth	0	
Saldanha	10	
Lighthouses	0	
	111	

Section 56 & 79

Section 56 & 79

Concluded (Concession period 25 years)





CONCLUDED PROJECTS

• TNPA Costs/ Investment: R6.6bn

PSP Cost/Investment:

R11.0bn



Socio-Economic Benefits:

- Job creation and retention
- Contributes to national economy through significant Capex

PRIVATE SECTOR PARTICIPATION (PSP)

TRANSNE

Section 56 & 79

		IMMINENT TERMINAL OPERATOR AGR	REEMENTS	
#	Port	Sector	Brownfield	Greenfield
1.	Durban	Liquid Bulk (LPG)		X
2.	Durban	MPT (Fresh Produce)	X	
3.	Durban	Dry Bulk Terminal		Χ
4.	Cape Town	Liquid Bulk	X	
5.	Richards Bay	Liquid Bulk *5 Terminal Operators		Χ
6.	Richards Bay	Liquid Bulk		Χ
7.	Saldanha	Liquid Bulk (LNG)		Χ
8.	Ngqura	Liquid Bulk (LNG)		X

	RFPs IN THE MARKET					
#	Port	Sector	Closing Date			
1.	Cape Town	Liquid Bulk	12 August 2025			
2.	Durban	MPT (Fresh Produce)	29 August 2025			
3.	Durban	MPT (Agricultural Products)	12 September 2025			
4.	Ngqura	Liquid Bulk	12 December 2025			



OPERATIONS
OVERSIGHT



Evolution Of Port Operations Oversight

Development

- Issuing of Terminal Operator Licences.
- Development of Terminal Operator
 Performance Standards (TOPS),
 including
 - √ Rail Performance
 - ✓ Haulier Performance
- Development of Marine Operator Performance Standards (MOPS).

Maturity & Review

- Workshops held with separated Stakeholders groups (Automotives, Containers, etc.) including Cargo Owners/Agents, Shipping Lines/Agents, Transporters.
- Voice of the Customer (VOC) determined identifying relevant Key Performance Indicators (KPIs) and processes.
- A need for benchmark study.

Sustain

- Implementation of Benchmark study recommendations in consultation with PCCs.
- Stakeholder consultations on development and implementation of Oversight Framework
- Approval of Oversight Framework by EXCO and implementation.

2024 - Beyond



Review

- TOPS and MOPS refinements.
- Port stakeholders engagement through quarterly Port Consultative Committees (PCCs) on TOPS and MOPS performance.
- Identifying areas of performance and gaps in the implemented TOPS and MOPS.
- Weighted Efficiency Gains from Operations (WEGO) by Ports Regulator of South Africa.

Improve

4

2021 - 2023

- Benchmarking project awarded to PWC (finalised in July 2023).
- Implementation of processes & KPIs inline with 2019/20 VOC workshop recommendation.
- Workshops held with separate stakeholder groups discussing benchmark results.
- Position Paper WEGO learnings from VOC and benchmarking report.

PREVIOUS YEAR'S PERFORMANCE

TRANSNER

Port Performance Stakeholder Journey FY 2024/25 & FY 2025/26



Performance Targets Management





Delivered Not Delivered Partially Delivered





Consolidate all vessel visit data in IPMS.

Develop performance reports and dashboards on IPMS.

Implementation of Oversight Framework

> Development of Performance Classification & **Enforcement** Framework

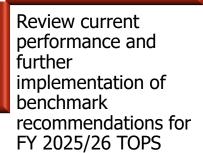
Implement recommendations of benchmark study in FY 2024/25 Terminal Operator Performance Standards (TOPS)





Internal and external Stakeholder Engagement on developed Oversight Enforcement Framework

Frame work approved by TNPA EXCO, supported by PCC & NPCC



Key Performance Indicators aligned with benchmark recommendations

target setting.

IPMS upgrade project in progress, to conclude in Sept 2025

Performance assessed using approved framework from 2025/26 Quarter 1

Performance targets set on 3-year cycle.









PREVIOUS YEAR'S PERFORMANCE

Operation Oversight: Status Of Interventions Per Region

Function	Tariff Application FY 2024/25	% Completed	Correction Action Plan FY 2025/26
	a) Regular oversight meetings with Terminal Operators (TOs): PIP results- slow improvement of performance	100%	
	b) Daily OPS meeting (industry wide).	100%	
Eastern Region	d) Deployment of 5 Second-hand tugs.	100%	
	c) Bi-Weekly Decongestion meeting with TO and Truckers.	100%	
	e) Contracts with OEM – (Spares and Technical support)	100%	
	a) Shore Tension Units procured and deployed at Port of Ngqura to counter surge.	70%	Port currently has 10 units and 2 more units to be added from Port of SLD.
Control Danier	b) Procurement of two (2) second hand tugs for the Port of East London.	100%	
Central Region	c) Commissioning of C-series road.	95%	Trial completed with TPT, and to be completed with other terminal operators
	d) Expanding manganese skip operations to include berth B100	100%	Terminal Operators are handling manganese on B100.



Operation Oversight: Status Of Interventions Per Region

Function	Tariff Application FY 2024/25	% Completed	Correction Action Plan FY 2025/26
Western Region	a) Marine Fleet Upgrade (construction of 2 x workboats)	30%	Requires increase in ETC submitted in Aug 2025 – Plan to complete in FY 2027/28
	b) Marine Fleet Upgrade (Construction of two launches for the Port of Cape Town)	100%	
	c) Marine Fleet Upgrade (Replacement of Two tugs)[i.e. 1 x Cape Town	20%	Execution in FY 2026/27
	d) Procurement of additional Shore Tension Units and deployed at CTCT to counter surge, delivery expected in FY 2025/26	60%	 CT now has 12 units originally planned to have 16 units - increased to 20 units (SLD redeployed to CT). Service provider awaiting payments before further delivery of units – 60% is based on 20 units.
	e) CTCT Phase 2B Extension project (Container stack upgrade, Rail upgrade & Truck Staging and Automation)	20%	 Conclusion of detailed design (95%). Governance approval & commencement of open tender processes.
	e) MOU concluded with CSIR – predictive wind modelling and potential engineering solutions for port operations	45%	 Complete predictive wind model validation and operationalise. Complete economic impact assessment of wind delays. Scheduled completion in Dec 2026.
	e) Weekly/Quarterly engagement with stakeholders with daily per shift performance dashboard	100%	

OPERATIONS OVERSIGHT

WEGO vs Port Operations KPI

WEGO

- PRSA Oversight on TNPA
- Comparison of current performance with previous best
- Not considering changes in operating philosophy

2024/25 Financial Year - WEGO Performance Report								
WEGO Key Performance Indicators	Port of Richards Bay	Port of Durban	Port East London	Port of Ngqura	Port of Port Elizabeth	Port of Mossel Bay	Port of Cape Town	Port of Saldanha
Vessel Service Delays - TNPA Marine Services	5,1%	-111,1%	-15,8%	-29,3%	1,0%	0,0%	8,4%	-14,8%
Vessel Service Delays - Terminal Operators	-26,6%	0,0%	0,0%	-5,0%	0,0%	-1,7%	0,0%	0,0%
Ship Working Hour	-0,4%	-1,6%	0,1%	-3,1%	-1,4%	0,0%	-2,2%	-0,3%
Berth Productivity	-0,3%	-0,5%	-2,4%	-5,2%	-2,1%	0,0%	-4,2%	-0,4%
Ship Productivity Indicator	-6,0%	-7,5%	8,8%	-5,7%	-1,1%	-27,7%	-9,5%	-5,9%
Ship Turnaround Time	-2,6%	-7,4%	-21,7%	-10,5%	-20,8%	-18,6%	-25,3%	-13,6%
Port Efficiency Gain	-30,8%	-128,2%	-31,0%	-58,7%	-24,4%	-47,9%	-32,7%	-35,0%
Capped at 15%	-15,0%	-15,0%	-15,0%	-15,0%	-15,0%	-15,0%	-15,0%	-15,0%
Revenue Weighting	15,0%	48,2%	1,8%	6,0%	5,2%	0,6%	13,8%	9,5%
Weighted Port Performance	-2,2%	-7,2%	-0,3%	-0,9%	-0,8%	-0,1%	-2,1%	-1,4%
TNPA WEGO	-15,0%	LEG		White Green	No Change from Previ	ous Best Performance evious Best Performan		
				Red	Decline from Previous Best Performance			

Port Operations KPI

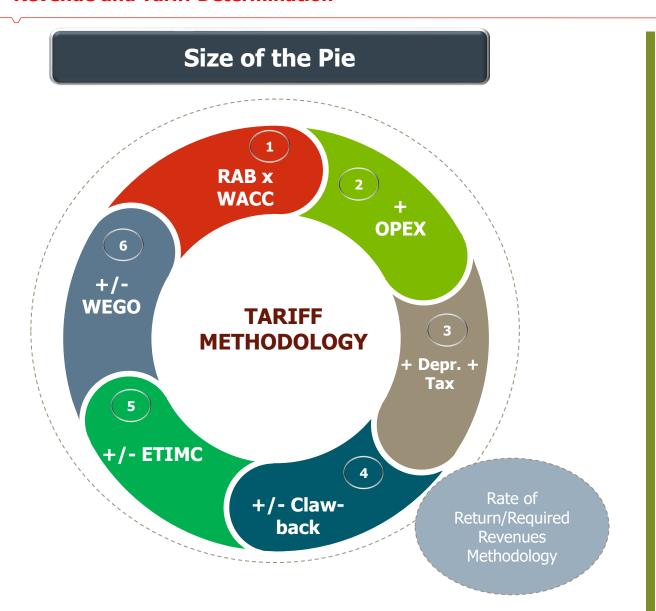
* Extract of TOPS and Operational KPIs

- TNPA Oversight on Terminal Operators
- Comparison of current performance based on set targets

	2024/25 Financial Year - Port Operations KPIs Performance Report							
WEGO Key Performance Indicators	Port of Richards Bay	Port of Durban	Port East London	Port of Ngqura	Port of Port Elizabeth	Port of Mossel Bay	Port of Cape Town	Port of Saldanha
Vessel Service Delays - TNPA Marine Services	13,0%	4,9%	5,4%	8,7%	9,9%	10,0%	9,8%	28,3%
Vessel Service Delays - Terminal Operators	27,4%	50,0%	5,5%	3,8%	3,0%	9,3%	1,7%	10,0%
Ship Working Hour	0,9%	-2,0%	1,3%	-2,9%	0,1%	0,0%	3,6%	0,1%
Berth Productivity	0,1%	-0,5%	-1,1%	-3,8%	-1,6%	0,0%	5,5%	-0,4%
Ship Productivity Indicator	2,8%	-1,2%	3,8%	-5,0%	46,6%	-9,0%	11,9%	-1,7%
Ship Turnaround Time	-3,5%	-2,2%	5,0%	-4,9%	-0,1%	5,0%	15,5%	-2,7%
Port Efficiency Gain	40,7%	49,0%	19,9%	-4,1%	57,9%	15,4%	48,0%	33,6%
Capped at 15%	15,0%	15,0%	15,0%	-4,1%	15,0%	15,0%	15,0%	15,0%
Revenue Weighting	15,0%	48,2%	1,8%	6,0%	5,2%	0,6%	13,8%	9,5%
Weighted Port Performance	2,2%	7,2%	0,3%	-0,2%	0,8%	0,1%	2,1%	1,4%
Port Operations KPIs	13,9%	LEG		White Green	No Change from Previo)	
•				Red	Decline from Previous	Best Performance		



Revenue and Tariff Determination





Return on Asset

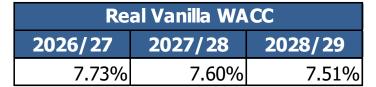


	FY 2026/27	FY 2027/28	FY 2028/29		
REGULATORY ASSET BASE	Fixed Tariff Year	Fixed Tariff Year Indicative Ta			
		Rm			
Opening RAB	90,831	94,261	98,076		
Inflation Index	3,746	4,016	3,480		
Indexed RAB	94,577	98,277	101,555		
Add: Capex	2,533	2,631	3,225		
Depreciation	-2,848	-2,832	-2,792		
Closing RAB	94,261	98,076	101,988		
	*				
Average RAB	92,546	96,168	100,032		
Less: Working Capital	-2,612	-2,754	-2,943		
Regulatory Asset Base	89,934	93,415	97,088		



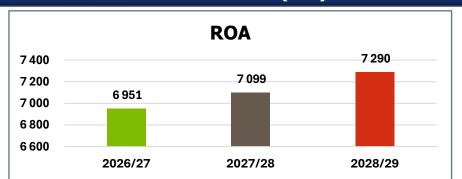
Ke = 8.63%

Kd = 6.83%



RAB determined based on TOC and per Tariff Methodology rules

Return on Asset (Rm)



Real Vanilla WACC determined per Tariff Methodology dataset requirements



Operating Expenditure



	Actual	Budget	Forecast	Deviation	% Deviation	Forecast	Forecast	CAGR
Cost Category	2024/25	2025/26	2026/27	Rm		2027/28	2028/29	2026/27 -
	Rm	Rm	Rm	25/26 vs 26/27	25/26 vs 26/27	Rm	Rm	2028/29
Labour Costs	3,193	3,487	3,825	339	9.7%	4,054	4,286	5.8%
Fuel	282	343	360	17	5.0%	378	396	4.9%
Electricity	617	686	728	43	6.2%	774	821	6.2%
Maintenance	655	815	875	59	7.3%	906	942	3.8%
Material	180	207	218	11	5.4%	231	244	5.7%
Informations systems	184	257	277	20	7.7%	302	317	7.0%
Insurance Operations	94	107	113	5	5.1%	118	124	4.8%
Professional services	40	102	105	3	2.7%	65	71	-17.9%
Rental & Leases	50	39	41	2	4.9%	43	45	4.6%
Rates & taxes	647	690	720	30	4.4%	772	766	3.1%
Water	335	268	281	13	4.9%	277	289	1.4%
Pre -Feasibility Studies	86	73	98	25	34.5%	103	138	18.7%
Security costs	196	225	235	10	4.5%	245	256	4.5%
Sundry operating costs	-397	-349	-441	-93	26.6%	-517	-561	12.8%
Total Operating Cost (Excl. Group Costs)	6,161	6,951	7,435	485	7.0%	7,750	8,133	4.6%
Group Costs	447	512	531	19	3.7%	554	577	4.3%
Total operating cost (Incl. Group Costs)	6,608	7,462	7,966	504	6.7%	8,304	8,710	4.6%
Less: Properties Outside Port Limits	-20	-21	-23	-2	9.4%	-25	-	
Total operating cost	6,588	7,441	7,943	502	6.7%	8,278	8,710	

KEY COST DRIVERS



Labour Cost

Filling of critical vacancies and salary increases



Maintenance

Backlog of preventative maintenance and rehabilitation in Marine operations and Dredging



Information Systems

Strengthening cyber-security and Smart Port initiatives



Pre-feasibility Studies

Support delivery of long-term Capital Programme

TARIFF APPLICATION

Clawback



FY 2024/25: ROD VS. ACTUALS

	FY 202	24/25	
CLAWBACK	R	m	
CLA WEACK	Record of Decision	Actuals	
Return on asset	5,880	6,254	
Depreciation	2,754	2,819	
Opex (Including Group Costs)	6,430	6,588	
Less: Fruitless and Wasteful expenditure	-	-30	
Tax	1,251	-	
WEGO	-226	-226	
Clawback	-2,643	-2,643	
ETIMC	983	983	
Revenue Allowed/Actual Revenue	14,430	13,746	
AFS Revenue		14,627	
Clawback		-881	
	I	204	
Clawback as per above		-881	
Contract Revenue	-		
Reverse FY 2024/25 Provisional Clawback taken in	-83		
Estimated Clawback for FY 2025/26 (half)	69		
Add return on clawback account for FY 2024/25 a	-110		
Net Clawback		-1,005	

KEY CONTRIBUTORS FOR CLAWBACK



OPEX

Actual Opex: Increased personnel costs, electricity expenses, electronic data costs, water and municipal rates & taxes, and security costs..



Fruitless & Wasteful Expenditure (F&W)

Actual results adjusted for F&W of R30m



Taxation

FY 2024/25 Corporate Tax allowance of R1 251m – not allowed due to non-corporatization of the Authority.



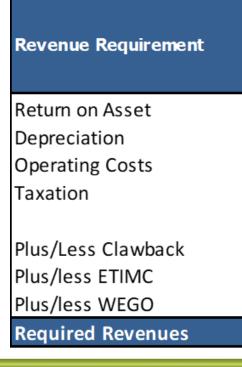
Higher ROA

Higher WACC due to lower inflation -Vanilla WACC of 6.86% (ROD) vs. actual (7.47%)

TARIFF APPLICATION

TRANSNET

Required Revenue



FY 2026/27
Fixed Tariff Year
Rm
6,951
2,848
7,943
1,436
-1,005
-1,196
-247
16,730

FY 2027/28 Indicative Tariff Year
Rm
7,099
2,832
8,278
1,469
69
-1,278
-
18,470

FY 2028/29
Indicative Tariff
Year Rm
7,290
2,792
8,710
1,510
-
153
-
20,456





Fixed Tariff Year FY 2026/27

Required Revenues: R16 730m

Real Estate Revenue: R5 481m

Marine Revenue: R11 249m



Indicative Tariff Year FY 2027/28

Required Revenues: R18 470m

Real Estate Revenue: R5 865m

Marine Revenue: R12 605m



Indicative Tariff Year FY 2028/29

Required Revenues: R20 456m

Real Estate Revenue: R6 305m

Marine Revenue: R14 151m

Cargo Volume Projections

KEY FACTORS:

- Economic factors (local & global)
- Market factors
- Production factors
- Port factors

CUSTOMER ENGAGEMENT

- Liquid bulk: Cargo Owners & Terminal Operators
- Auto: Terminal Operator
- Container: Shipping Lines
- Dry bulk: Customers & Terminal Operators
- Break bulk: Terminal Operators
- · Vessel Agents and Associations

INTERNAL ALIGNMENT

- Commercial & Economics functions
- Operations & Oversight functions
- · Planning & Marine functions
- Tariff & Finance functions

		N-2 1						PER 1941 L		-				
	Actual	LE COST	% chang	ge 🗕	Forecast	% cha	nge	Forecast	% change	Forecast	% change	Forecast	% chan	nge
	2024/25	2025/26	7-10-01-00-01-00-0		2026/27			2027/28	Control of Control	2028/29		2029/30	53-00-08-00-00-0	
Container (TEUs)		_	100				4							
Deepsea Full: Imports	1,549,560	1,492,788	-3.7%	•	1,545,305	3.5%	4	1,593,136	3.1%	1,641,358	3.0%	1,717,146	4.6%	
Deepsea Full: Exports	1,244,667	1,211,611	-2.7%	•	1,232,397	1.7%	•	1,269,479	3.0%	1,307,347	3.0%	1,362,743	4.2%	-
Transhipments	430,085	506,019	17.7%	4	539,913	6.7%	4	563,797	4.4%	588,758	4.4%	617,267	4.8%	4
Other	1,050,085	1,131,209	7.7%	4	1,164,690	3.0%	4	1,202,240	3.2%	1,239,905	3.1%	1,294,149	4.4%	4
Total	4,274,397	4,341,627	1.6%	r P	4,482,305	3.2%	4	4,628,652	3.3%	4,777,368	3.2%	4,991,304	4.5%	4
Vehicles (Units)														
Vehicles: Imports	351,160	349,051	-0.6%	•	346,695	-0.7%	-	351,554	1.4%	358,966	2.1%	363,467	1.3%	4
Vehicles: Exports	410,729	411,647	0.2%	4	410,465	-0.3%	4	416,894	1.6%	430,474	3.3%	438,680	1.9%	4
Other	45,317	46,086	1.7%	rip.	55,802	21.1%	4	55,843	0.1%	55,886	0.1%	55,929	0.1%	4
Total	807,206	806,783	-0.1%	•	812,962	0.8%	n	824,291	1.4%	845,326	2.6%	858,076	1.5%	•
Break Bulk (Metric Tons)														
Break Bulk: Imports	4,495,945	3,528,587	-21.5%	•	3,326,594	-5.7%	•	3,372,094	1.4%	3,418,234	1.4%	3,466,189	1.4%	4
Break Bulk: Exports	2,117,411	1,769,501	-16.4%	•	1,676,243	-5.3%	•	1,701,693	1.5%	1,730,087	1.7%	1,758,681	1.7%	4
Other	75,125	26,608	-64.6%	•	25,926	-2.6%	•	28,359	9.4%	31,141	9.8%	53,544	71.9%	4
Total	6,688,480	5,324,697	-20.4%	4	5,028,763	-5.6%	4	5,102,146	1.5%	5,179,462	1.5%	5,278,414	1.9%	P
Dry Bulk (Metric Tons)	**													
Coal Exports	66,957,100	72,349,764	8.1%	P	73,985,262	2.3%	P	80,020,308	8.2%	83,120,566	3.9%	85,738,446	3.1%	4
Iron Ore Exports	51,317,431	53,092,182	3.5%	•	54,124,137	1.9%	•	54,125,378	0.002%	54,126,632	0.002%	54,127,898	0.002%	4
Manganese Ore Exports	23,514,061	20,760,800	-11.7%	•	20,777,925	0.1%	4	20,830,477	0.3%	20,843,328	0.1%	20,856,488	0.1%	4
Other Dry Bulk	31,099,608	33,021,528	6.2%	4	35,040,822	6.1%	•	35,856,564	2.3%	36,700,921	2.4%	38,082,310	3.8%	4
Total	172,888,200	179,224,273	3.7%	r P	183,928,146	2.6%	4	190,832,726	3.8%	194,791,447	2.1%	198,805,142	2.1%	4
Liquid Bulk (kl)														
Petroleum	30,165,651	28,415,102	-5.8%	•	28,259,579	-0.5%	•	29,523,657	4.5%	30,702,977	4.0%	32,269,386	5.1%	4
Chemicals	1,315,807	2,675,773	103.4%	4	2,494,016	-6.8%	•	2,512,481	0.7%	3,148,573	25.3%	3,167,345	0.6%	4
Other Liquid bulk	5,374,834	4,714,544	-12.3%	•	5,291,586	12.2%	4	4,787,235	-9.5%	5,401,846	12.8%	5,480,547	1.5%	4
Total	36,856,292	35,805,419	-2.9%	•	36,045,181	0.7%	4	36,823,372	2.2%	39,253,396	6.6%	40,917,277	4.2%	P
Weighted Cargo	292,088,175	297,081,467	1.7%	P	304,035,626	2.3%	P	314,235,297	3.4%	323,270,130	2.9%	332,584,385	2.9%	n.

- Political economy to Trade policy shift
- Transnet's R4G Strategy
- Projected economic activity of Trading partners

Translates into revenue volume growth of 2.04% for FY 2026/27

TARIFF APPLICATION

TRANSNET

Volume Growth & Tariff Adjustments



The table below provides an analysis of volume growth and revenue thereof, as well as the tariff adjustments:

Details			
Current year allowable revenue			
Real Estate Revenue			
Marine revenue			

2026/27				
Fixed Tariff Year				
Rm				
16,730				
(5,481)				
11,249				

2027/28				
Indicative Tariff Year				
Rm				
18,470				
(5,865)				
12,605				

2028/29
Indicative Tariff Year
Rm
20,456
(6,305)
14,151

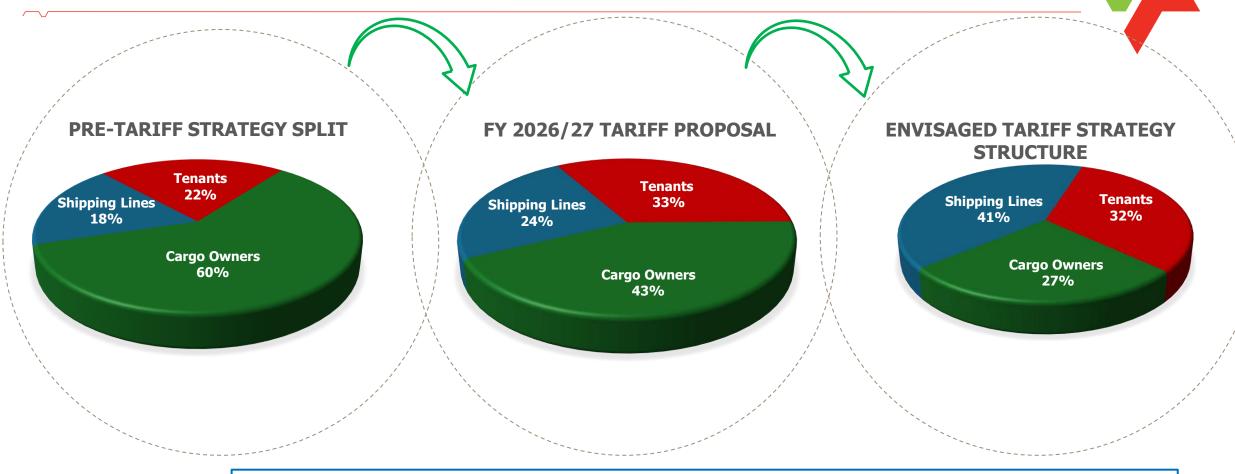
Prior year revenue
Volume Growth
Revenue increase due to volume growth
Revenue Increase: Tariff adjustment + Volume Increase
Revenue as a result of volume increase
Revenue as per tariff calculation
Tariff Increase%

_	10,057
	2.04%
	10,263
	1,192
	206
	986
	9.61%
_	

11,249
2.23%
11,500
1,356
251
1,105
9.61%
J101 /0

12,605
2.42%
12,910
1,546
305
1,241
9.61%

Tariff Strategy



□ Tariff Strategy:

- o Sets out a strategic direction for the South African port system;
- o Premised on the user-pay principle;
- o Moving towards infrastructure based charges; and
- o Implementation results in differentiated tariff increases for marine services and within the various cargo dues categories.

Tariff Strategy & Differentiated Tariff Adjustments







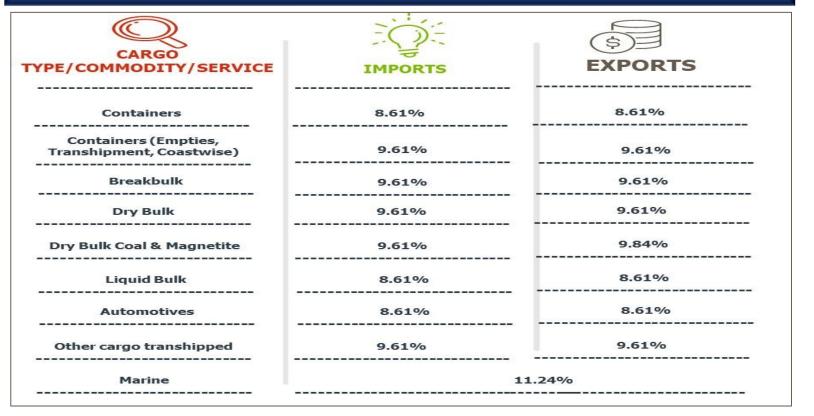


Base Rates

GPCS FY 2024/25

Inclusive of African Port Comparator

DIFFERENTIATED TARIFFS FY 2026/27



Average Tariff
Increase = 9.61%

Tariff Book Changes

1. Administrative Fees: Section 4.11.3

Current Wording

Voyage Performance Report must be submitted electronically on the Integrated Port Management System (IPMS), within 24 hours after vessel departs.

Proposed Wording

Voyage Performance Report must be submitted electronically on the Integrated Port Management System (IPMS), within *48 hours* after vessel departs.

Rationale:

• To give customers sufficient time to source the required documentation.

2. Late Order Fees: Section 7.8

Current Wording

New addition

Proposed Wording

Cancellation fee is applicable for all cancellations of cargo documentation as follows:

Rationale:

 Currently whilst amendments attract a fee, cancellations do not - amendment to ensure recovery the administrative cost of processing cancellations

3. Responsible Party: Section 8.2

Current Wording

New addition

Proposed Wording

During collation process, once the Authority bills the Container Operator/Shipping Line/Vessel Agent, the vessel file will be deemed complete and closed. The said Container Operator/Shipping Line/Vessel Agent must settle directly with the Clearing & Forwarding Agent thereafter.

Rationale:

 Removes the administrative burden on the Authority to pass credits.

4. Cancelling Orders: Section 8.5

Current Wording

New addition

Proposed Wording

Cancellation fees will be applicable to all orders being cancelled. The account number appearing on the cargo dues order will be debited accordingly.

Rationale:

 To ease the administrative burden where cancellations due to duplications are submitted.





Fixed Tariff Year FY 2026/27

Required Revenues: R16 730m

Tariff Increase: 9.61%



Indicative Tariff Year FY 2027/28

Required Revenues: R18 470m

Tariff Increase: 9.61%

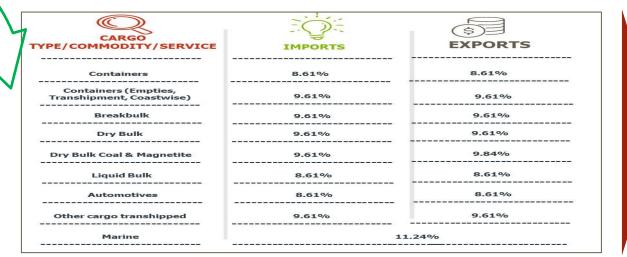


Indicative Tariff Year FY 2028/29

Required Revenues: R20 456m

Tariff Increase: 9.61%

DIFFERENTIATED TARIFFS FY 2026/27



The differentiated tariff increases = weighted average tariff adjustment of 9.61% for FY 2026/27.

